

CAREERS AT YESSS



With over 50 years' experience in the electrical wholesale industry, we are an energetic organisation that is part of a very successful European business. With a network of over 400 trading branches across continental Europe, and over 95 branches currently open in the UK, there has never been a better time to get on board.

Internal Sales Manager

Essential

- Hardworking and ambitious
- The ability to sell products and services effectively
- Excellent communication and customer care skills (face-to-face and via the telephone)
- · The ability to build and sustain professional relationships
- · The ability to independently plan, organise and work to tight deadlines
- · A smart and presentable appearance
- · A great team player
- · A valid UK driving licence

Desirable

- · A proven track record working in a fast-paced environment
- Industry-specific sales experience

The Role of an Internal Sales Manager:

- Chasing none traders
- · Continually identifying and developing new business accounts
- Selling branch promotions over the phone
- · Assisting the Sales Manager with enquires and scheduling their appointments
- Working as part of a tightly-knit branch team to achieve high standards of business excellence
- · To be successful in the role, you MUST be a self-starter