



# CAREERS AT YESSS



With over 50 years' experience in the electrical wholesale industry, we are an energetic organisation that is part of a very successful European business. With a network of over 400 trading branches across continental Europe, and over 95 branches currently open in the UK, there has never been a better time to get on board.

## Sales Manager

### Essential

- Hardworking and ambitious
- The ability to sell products and services effectively
- Determination to succeed and a thirst for meeting targets
- Excellent communication and customer care skills (face-to-face and via the telephone)
- The ability to build and sustain professional relationships
- The ability to independently plan, organise and work to tight deadlines
- A smart and presentable appearance
- A great team player
- A valid UK driving licence

### Desirable

- Sales experience working in the electrical industry.
- A proven track record working in a fast-paced environment.
- Sound knowledge of the local infrastructure

### The Role of a Sales Manager:

- Growing and increasing sales in the branch's geographical area
- Continually identifying and developing new and existing business accounts
- Working as part of a tightly-knit branch team to achieve high standards of business excellence
- To be successful in the role, you MUST be a self-starter

For more details, please contact HR at [careers@yesss.co.uk](mailto:careers@yesss.co.uk)  
[www.yesss.co.uk/topic/careers](http://www.yesss.co.uk/topic/careers)